

# FUNDAMENTALS OF RETAIL & SUPERMARKET CAREERS



## Share Time Program for High School Junior and Seniors

The Fundamentals of Retail and Supermarket Careers program exposes students to the essential concepts and principles of retail sales. Students learn the knowledge and skills required to perform the necessary functions of retail establishments and supermarkets, including customer service, basic marketing, cash register operations, bagging techniques, bakery preparations, and career readiness skills. Students have the opportunity to gain practical experience by working in the school store, which is open to the campus community.

### PROGRAM OVERVIEW

- Food Safety and Sanitation Procedures
- Supermarket and Retail Business Operations
- Product Placement and Display Design
- Effective Communication & Customer Service Techniques
- Money Handling
- Cash Register Operations
- General Understanding of Produce
- Operation of Small Scale Bakery
- Hot and Cold Beverage Handling
- Grocery Bagging Techniques
- Product Inventory Procedures
- Career Readiness and Exploration (Resume, Interview Skills, Job Applications)
- Applied Math Concepts
- DECA - National Student Marketing Organization
- **HIGH SCHOOL CREDITS EARNED:**
  - Career and Technical Education Program = 20 Credits

### Students will be required to:

- Read and comprehend information at the elementary level
- Follow step by step directions
- Apply basic math skills
- Work independently
- Collaborate with peers

### STUDENTS WHO COMPLETED THE RETAIL AND SUPERMARKET CAREERS PROGRAM

pursued post-secondary education and/or employment as bakery, deli, meat, and seafood department personnel, customer assistant clerks, and retail assistants.

**ALL INQUIRIES PERTAINING TO PRE-ADMISSION SHOULD BE SUBMITTED TO**

**Gina DiDomenico, Student Recruitment and Community Relations**

**Email:** didomenicog@mcvts.org **Phone:** 973-627-4600 ext.277